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Trade synergy within the Grupa Azoty Group

Grupa Azoty Puławy and Grupa Azoty Kędzierzyn signed a contract with Agro CS for the supply and distribution of UAN, a liquid fertilizer, on the Czech market.

The estimated value of the contract is PLN 80m, making Grupa Azoty Puławy and Grupa Azoty Kędzierzyn the key suppliers of urea-ammonium nitrate solution (UAN) to farmers in the Czech Republic.

UAN has also been attracting new customers in Poland – the market is growing at a rate which the Grupa Azoty Group intends to leverage to restructure its product portfolio, while developing infrastructure and logistics.

“Our plans for the near future are to develop the product through its enrichment with microelements. In cooperation with our partners, we are investing in intermediate terminals, which in the fertilizer season, like the one we are having now, are a key driver of success, guaranteeing proper service to farmers. Having confirmed its economic efficiency and agronomic value, UAN is becoming increasingly popular with farmers. We will continue our efforts in this direction, making decisions to support the UAN fertilising technology,” stresses Mariusz Bober, President of the Management Board of Grupa Azoty.

The current UAN production capacities of the Puławy and Kędzierzyn plants reach 1.5m tonnes and 100 thousand tonnes pa, respectively.